

Code No:4283

Panasonic Electric Works Information Systems Co., Ltd.

**Presentation of Finances
First half Ended September 30, 2009**

**Hiroyuki Maruoka,
Director and Account Manager**

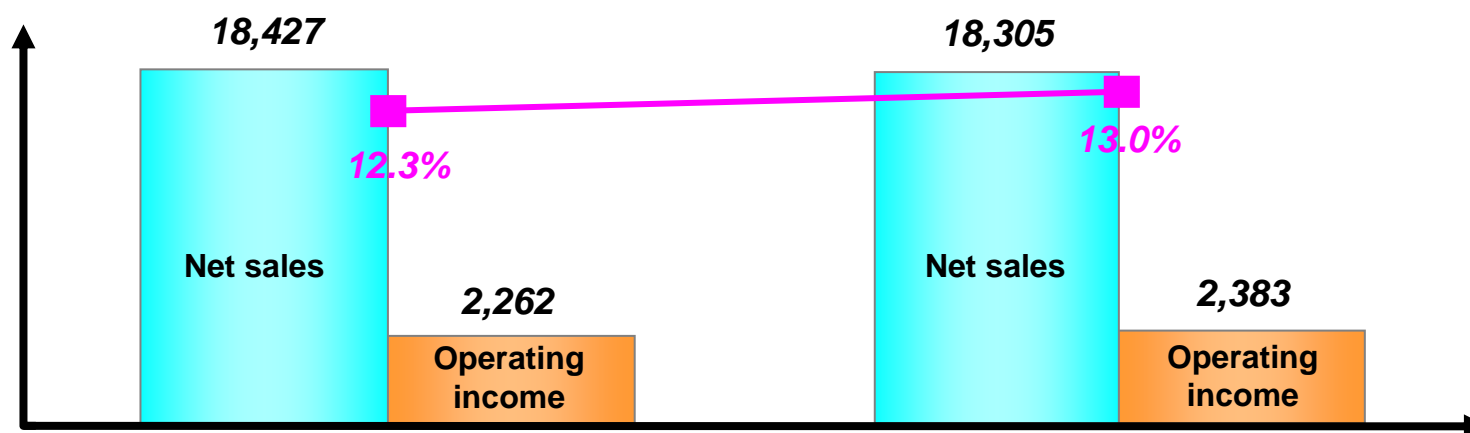
October 26, 2009

<http://panasonic-denkois.co.jp>

Overview of the First half of FY 2009

Consolidated

(million yen)	First half of FY2008	First half of FY2009 (Plan)	First half of FY2009	Ratio to net sales (%)	YoY (%)
Net sales	18,427	18,500	18,305	—	99.3
Operating income	2,262	2,220	2,383	13.0	105.3
Ordinary income	2,324	2,290	2,401	13.1	103.3
Net income	1,377	1,340	1,416	7.7	102.8



Trend of Net Sales and Profits

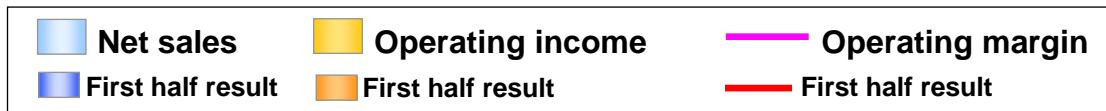
Consolidated

(million yen)

Items FY	Net sales		Operating income		Ordinary income		Net income	
	Amounts	YoY (%)	Amounts	YoY (%)	Amounts	YoY (%)	Amounts	YoY (%)
First half of FY2006	17,905	91.3	2,058 <i>(11.5%)</i>	82.3	2,096 <i>(11.7%)</i>	82.8	1,238 <i>(6.9%)</i>	80.9
First half of FY2007	19,117	106.8	2,206 <i>(11.5%)</i>	107.2	2,291 <i>(12.0%)</i>	109.3	1,341 <i>(7.0%)</i>	108.3
First half of FY2008	18,427	96.4	2,262 <i>(12.3%)</i>	102.6	2,324 <i>(12.6%)</i>	101.4	1,377 <i>(7.5%)</i>	102.7
First half of FY2009	18,305	99.3	2,383 <i>(13.0%)</i>	105.3	2,401 <i>(13.1%)</i>	103.3	1,416 <i>(7.7%)</i>	102.8

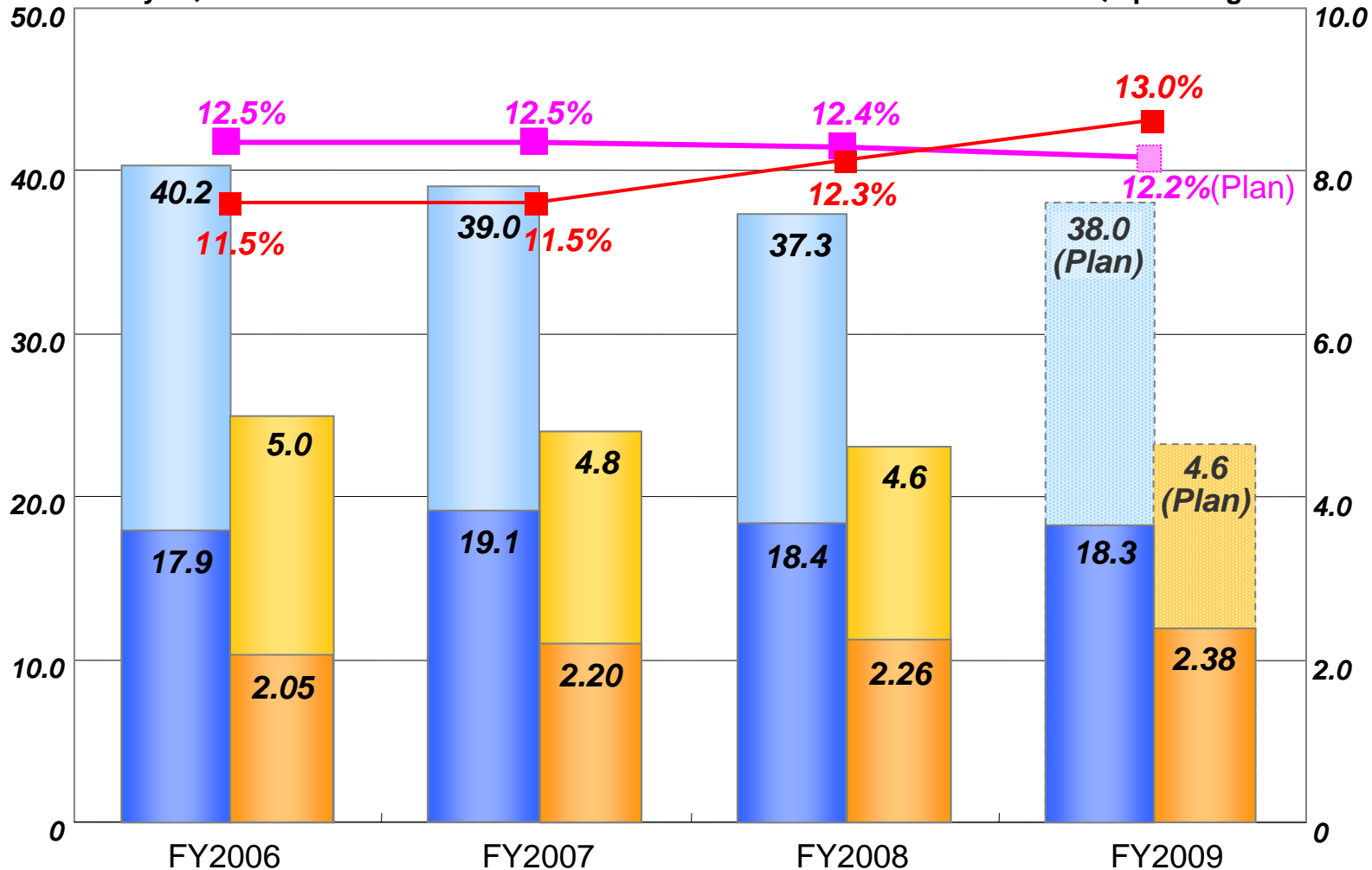
Trend of Net sales, Operating Income, and Operating Margin

Consolidated



(Net sales : billion yen)

(Operating income : billion yen)



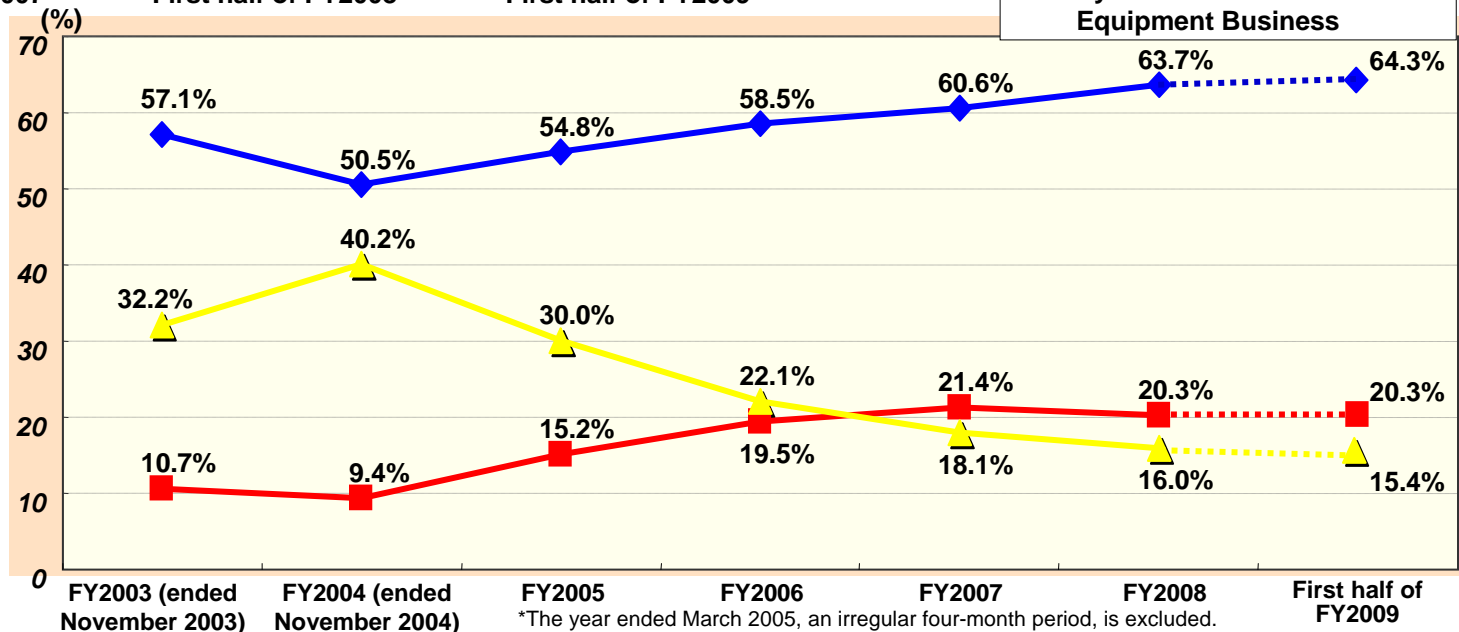
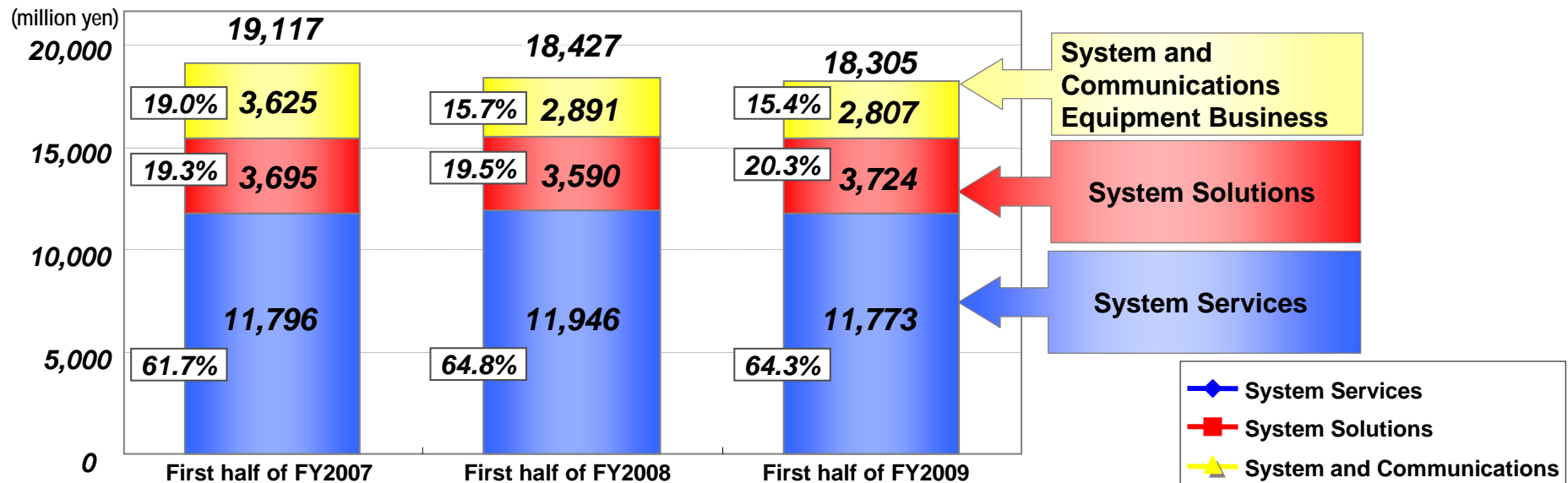
Statements of Income

Consolidated

(million yen)	First half of FY2009		First half of FY2008		Change	
	Results	Ratio to net sales	Results	Ratio to net sales	Amounts	Ratio to net sales
Net sales	18,305	100%	18,427	100%	(122)	—
Cost of sales	14,443	78.9%	14,811	80.4%	(368)	(1.5)
Gross profit	3,861	21.1%	3,616	19.6%	245	+1.5
Selling, general and administrative expenses	1,477	8.1%	1,354	7.3%	123	+0.8
Operating income	2,383	13.0%	2,262	12.3%	121	+0.7
Non-operating income	17	0.1%	61	0.3%	(44)	(0.2)
Ordinary income	2,401	13.1%	2,324	12.6%	77	+0.5
Extraordinary loss or income	—	—	—	—	—	—
Income taxes	983	5.4%	945	5.1%	38	+0.3
Minority interests in income	1	0.0%	0	0.0%	1	0
Net income	1,416	7.7%	1,377	7.5%	39	+0.2

Net Sales by Business

Consolidated



Net sales and Gross Margin by Business

Consolidated

(million yen)

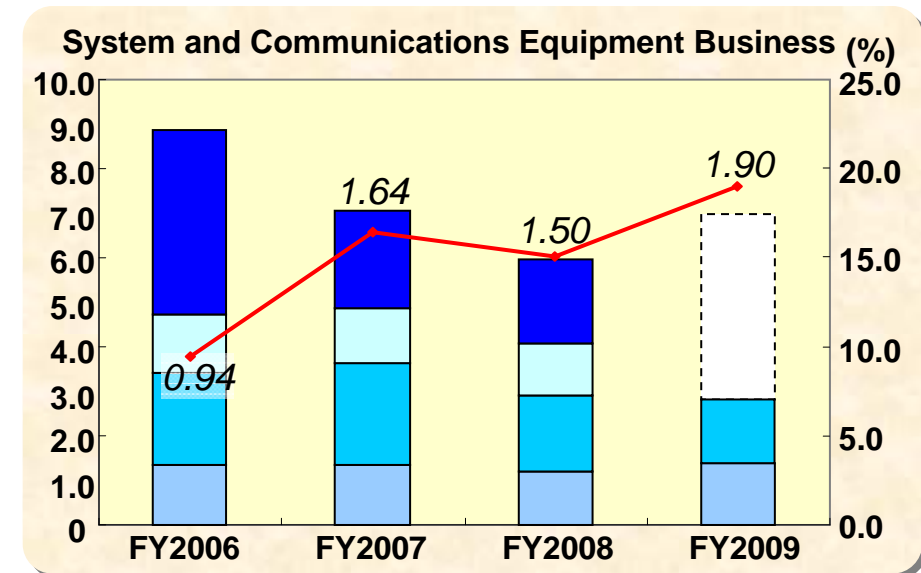
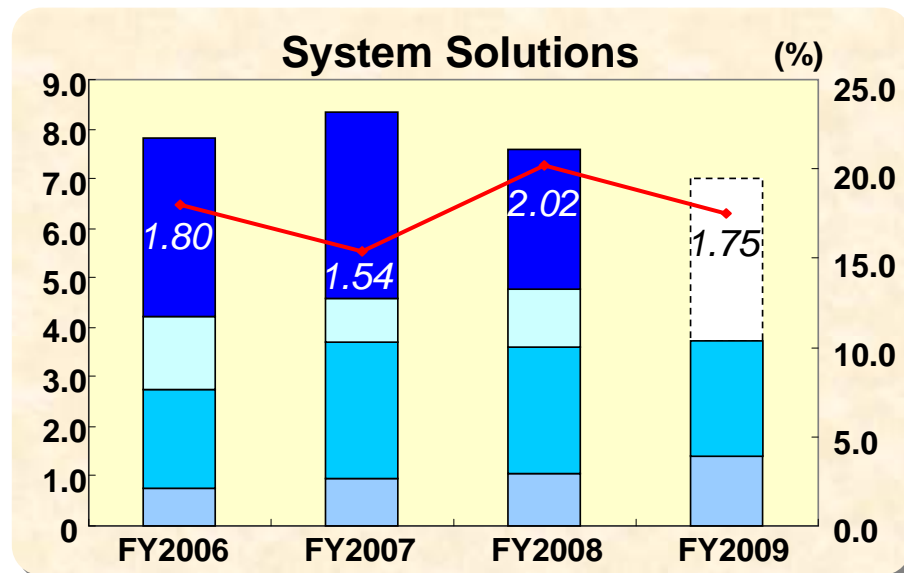
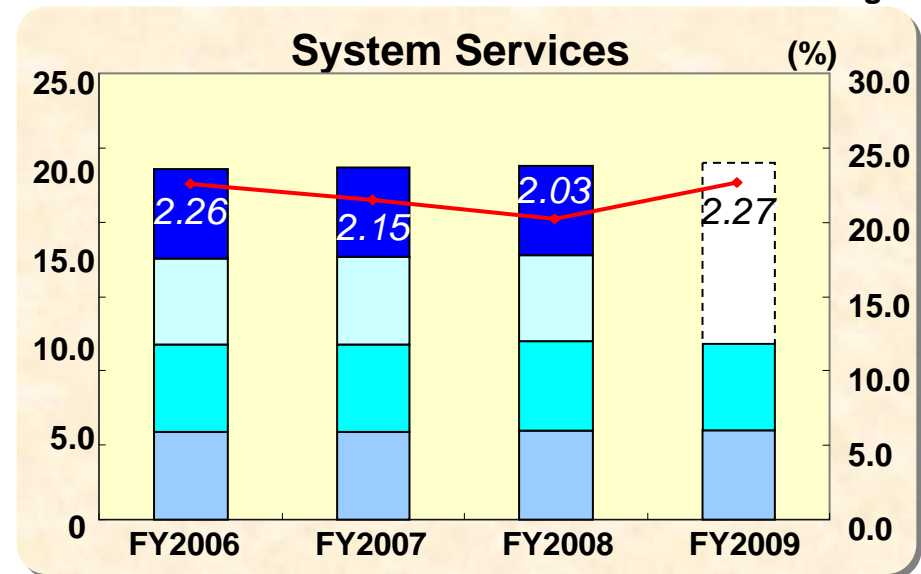
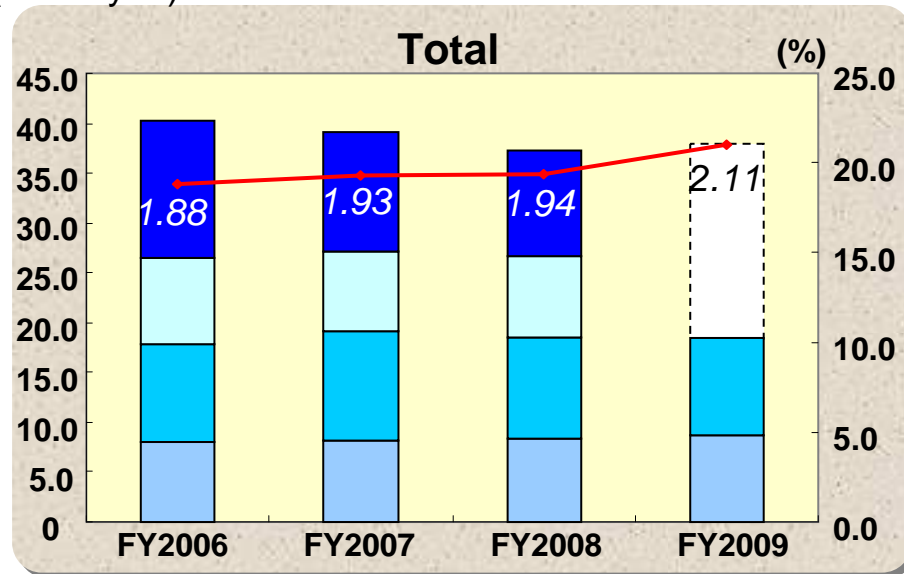
Business	First half of FY2009			First half of FY2008			YoY	
	Net sales	Gross profit	Gross margin	Net sales	Gross profit	Gross margin	Net sales	Change in gross margin
System Services	11,773	2,676	22.7%	11,946	2,389	20.0%	98.5%	+2.7
Solutions	3,724	650	17.5%	3,590	794	22.1%	103.7%	(4.6)
Equipment	2,807	534	19.0%	2,891	432	14.9%	97.1%	+4.1
Total	18,305	3,861	21.1%	18,427	3,616	19.6%	99.3%	+1.5

Trend of Net Sales by Business

Consolidated

(billion yen)

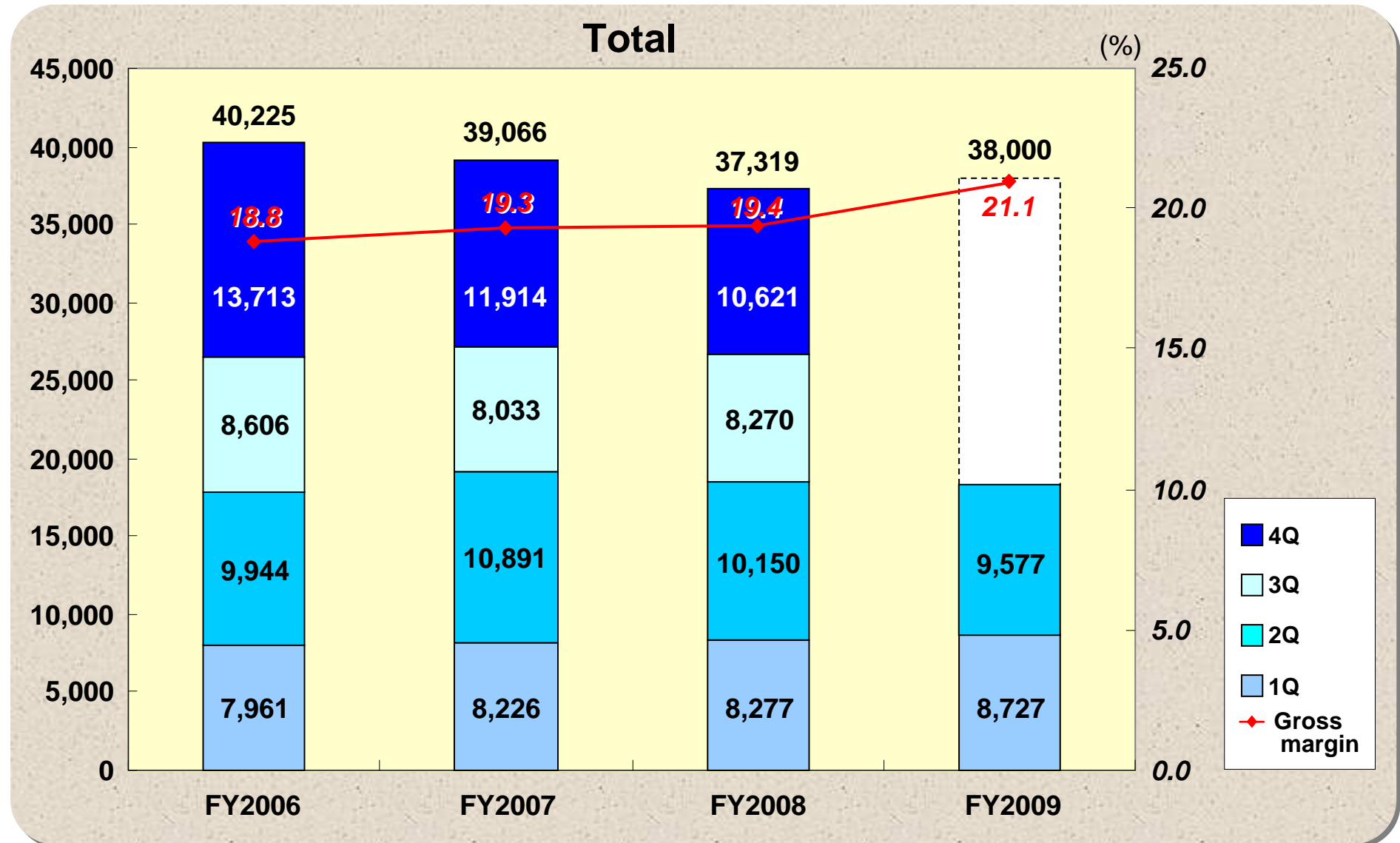
Net sales Gross margin



Trend of Net Sales by Business

Consolidated

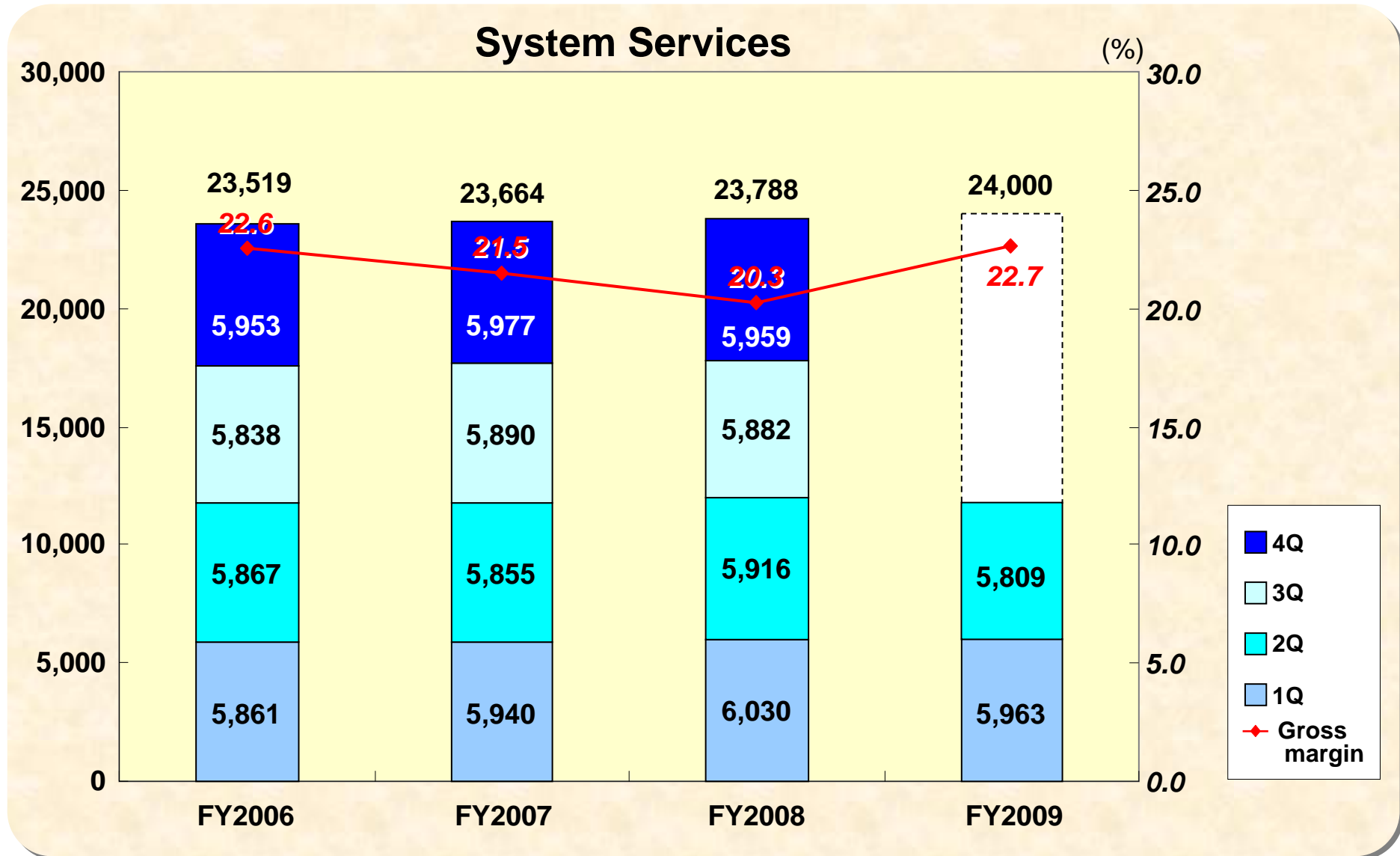
(million yen)



Trend of Net Sales by Business

Consolidated

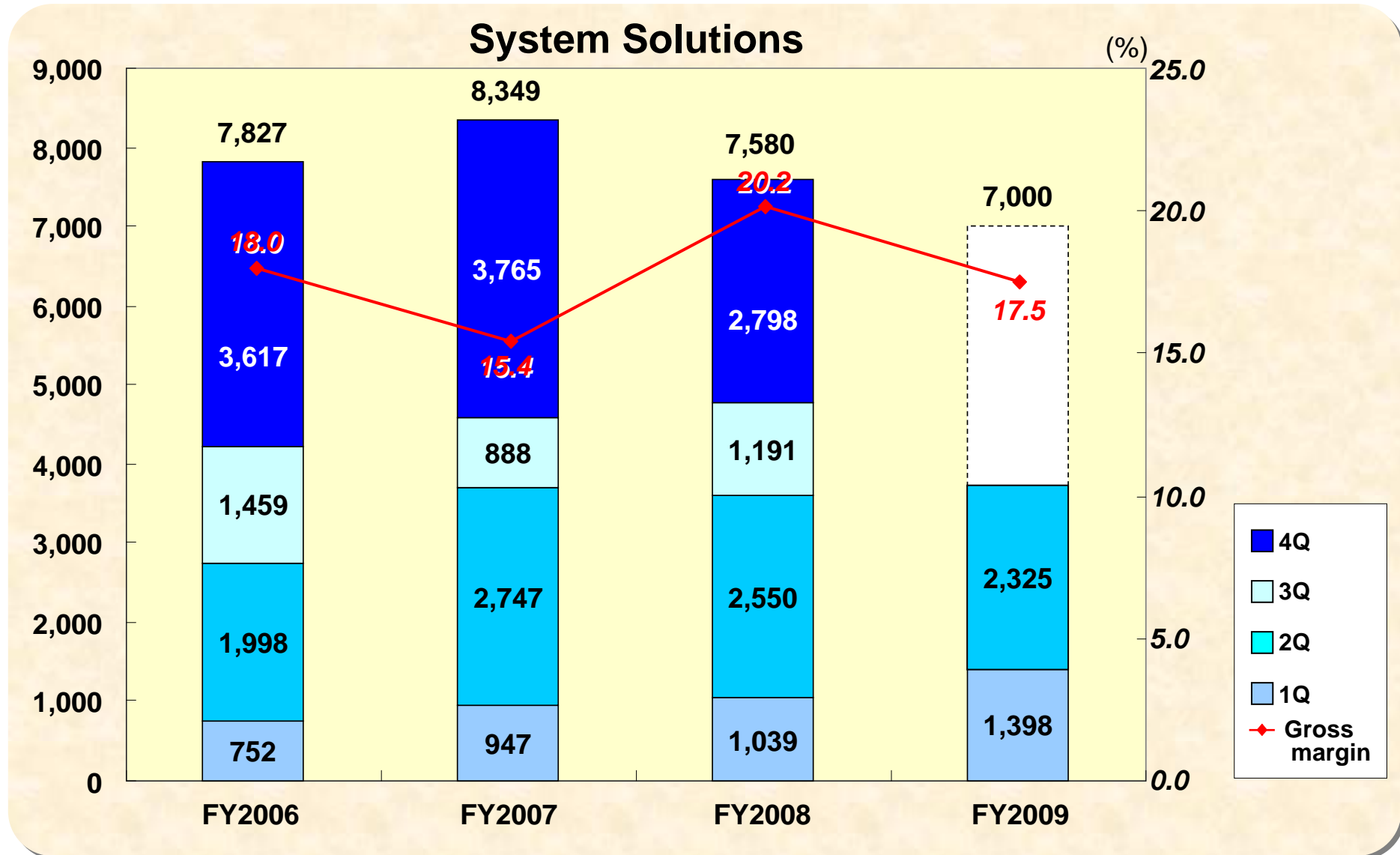
(million yen)



Trend of Net Sales by Business

Consolidated

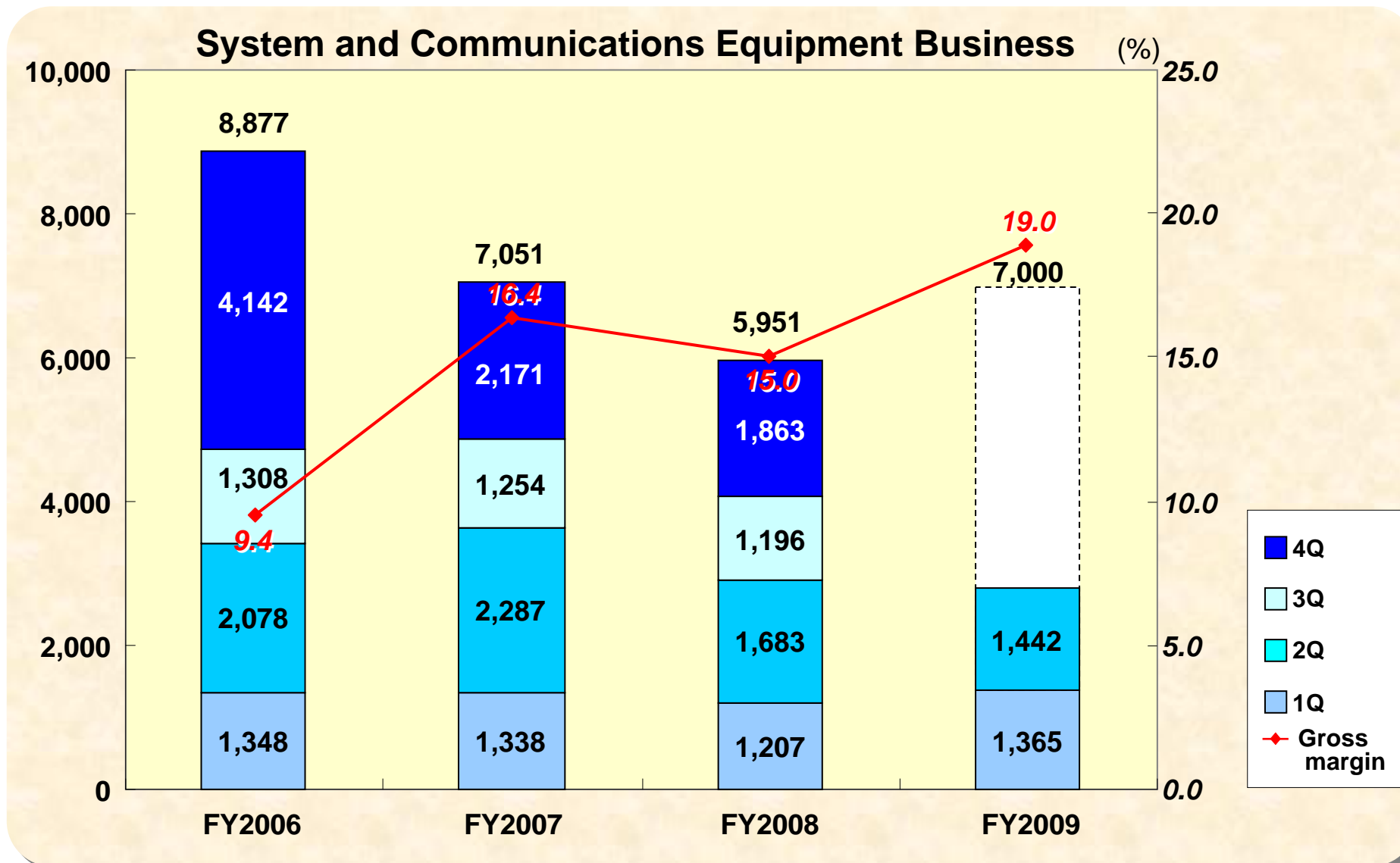
(million yen)



Trend of Net Sales by Business

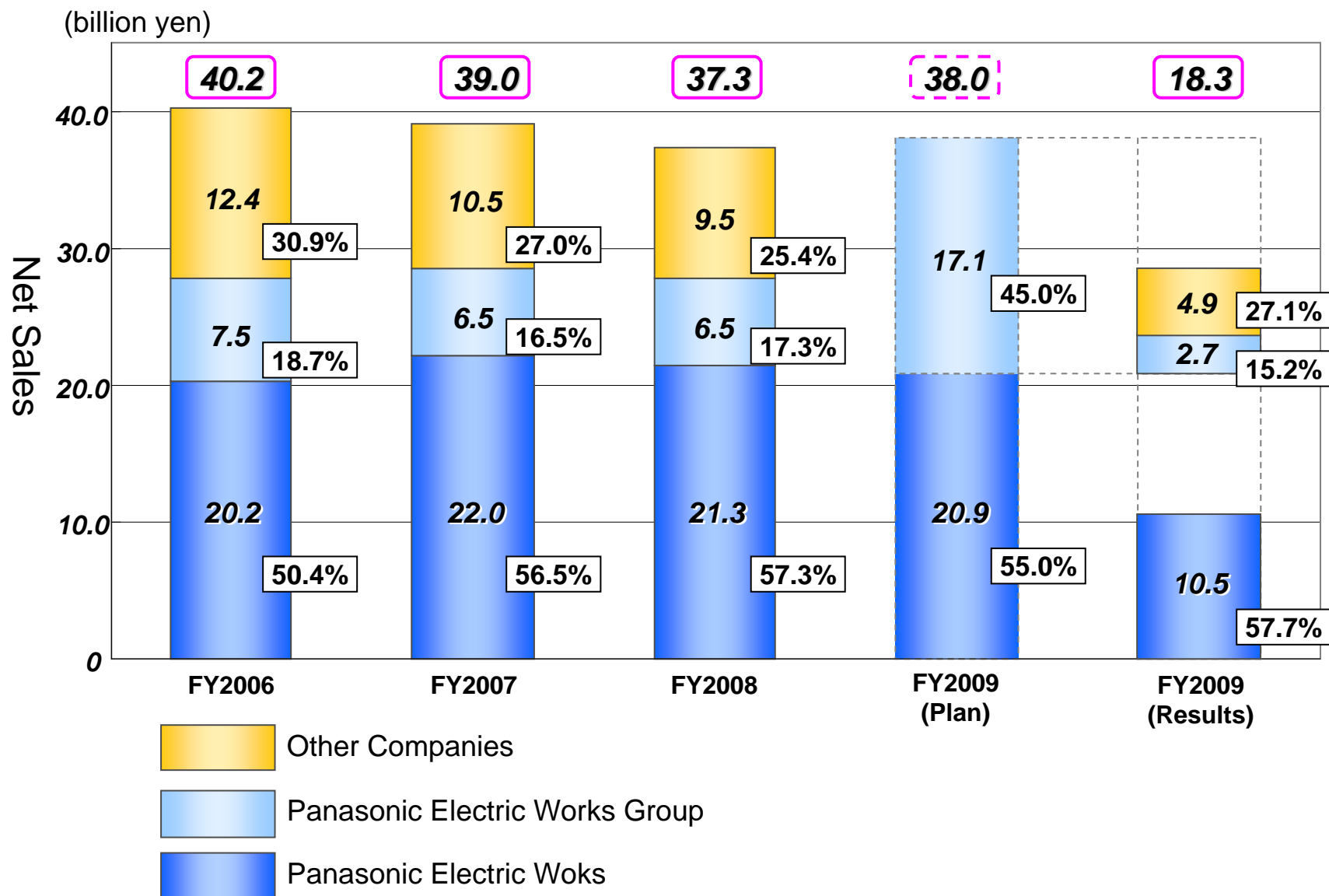
Consolidated

(million yen)



Sales Breakdown by Customer

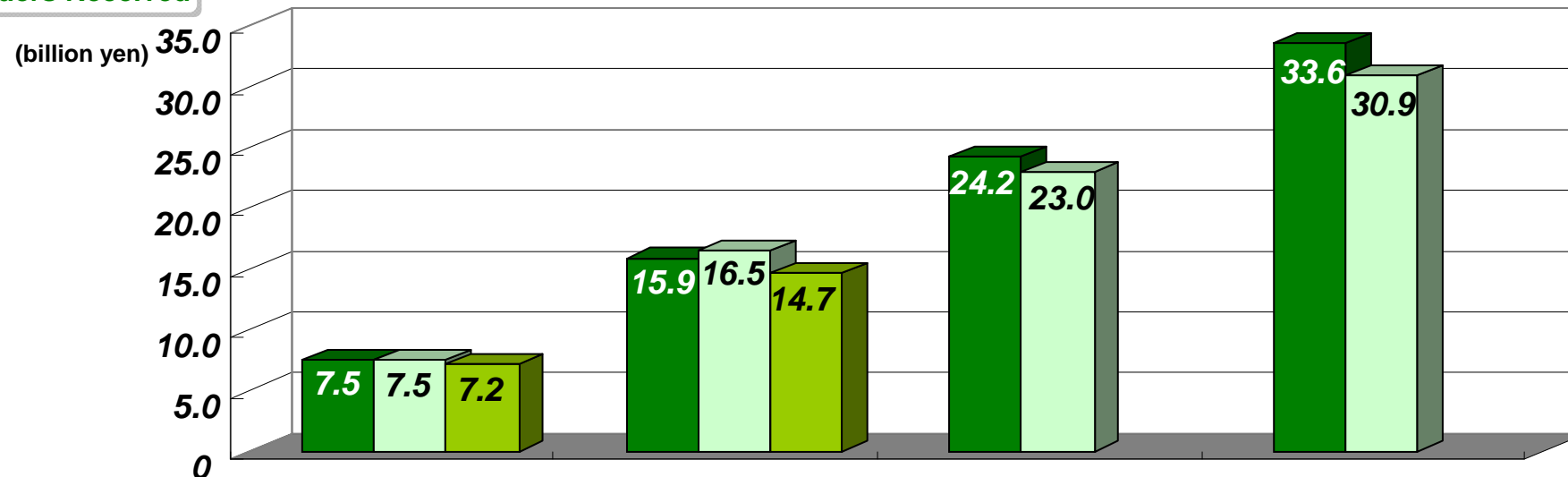
Consolidated



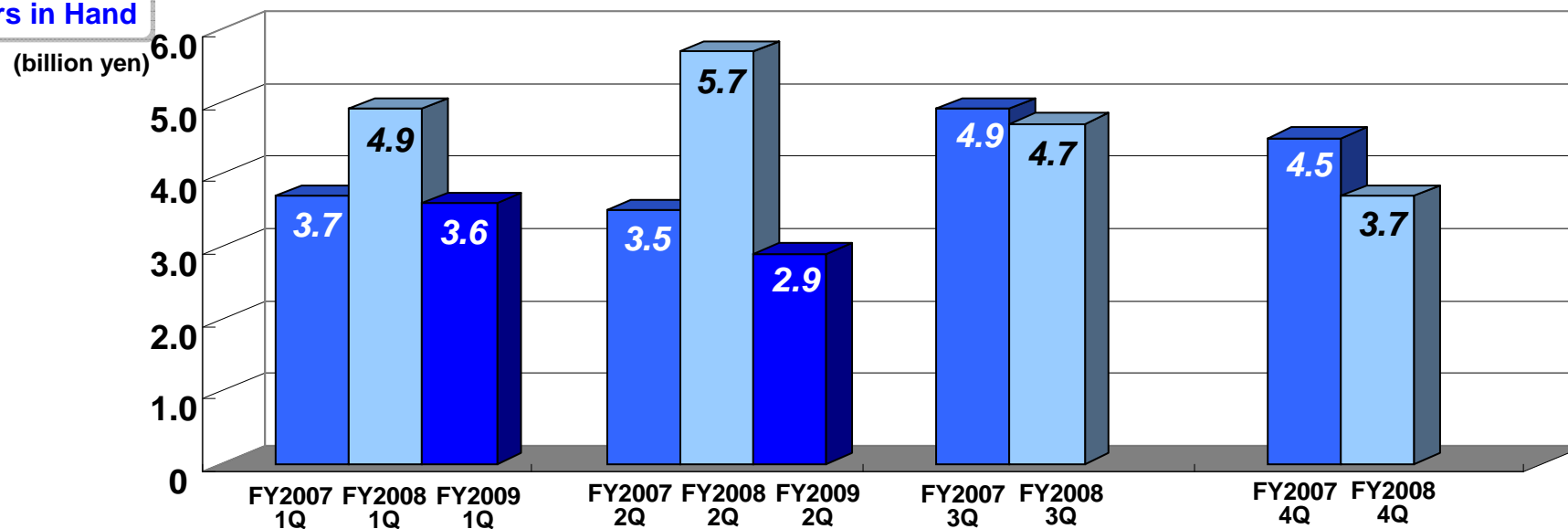
Orders Received, Orders in Hand


Consolidated

Orders Received



Orders in Hand



The background of the slide features a blue gradient with a central point of impact that creates concentric, circular ripples, resembling a drop of water in a pool. The ripples are most prominent in the lower half of the image and fade towards the top.

Business Plan
For the Year Ending March 2010

Business Plan for the Year Ending March 2010

Consolidated

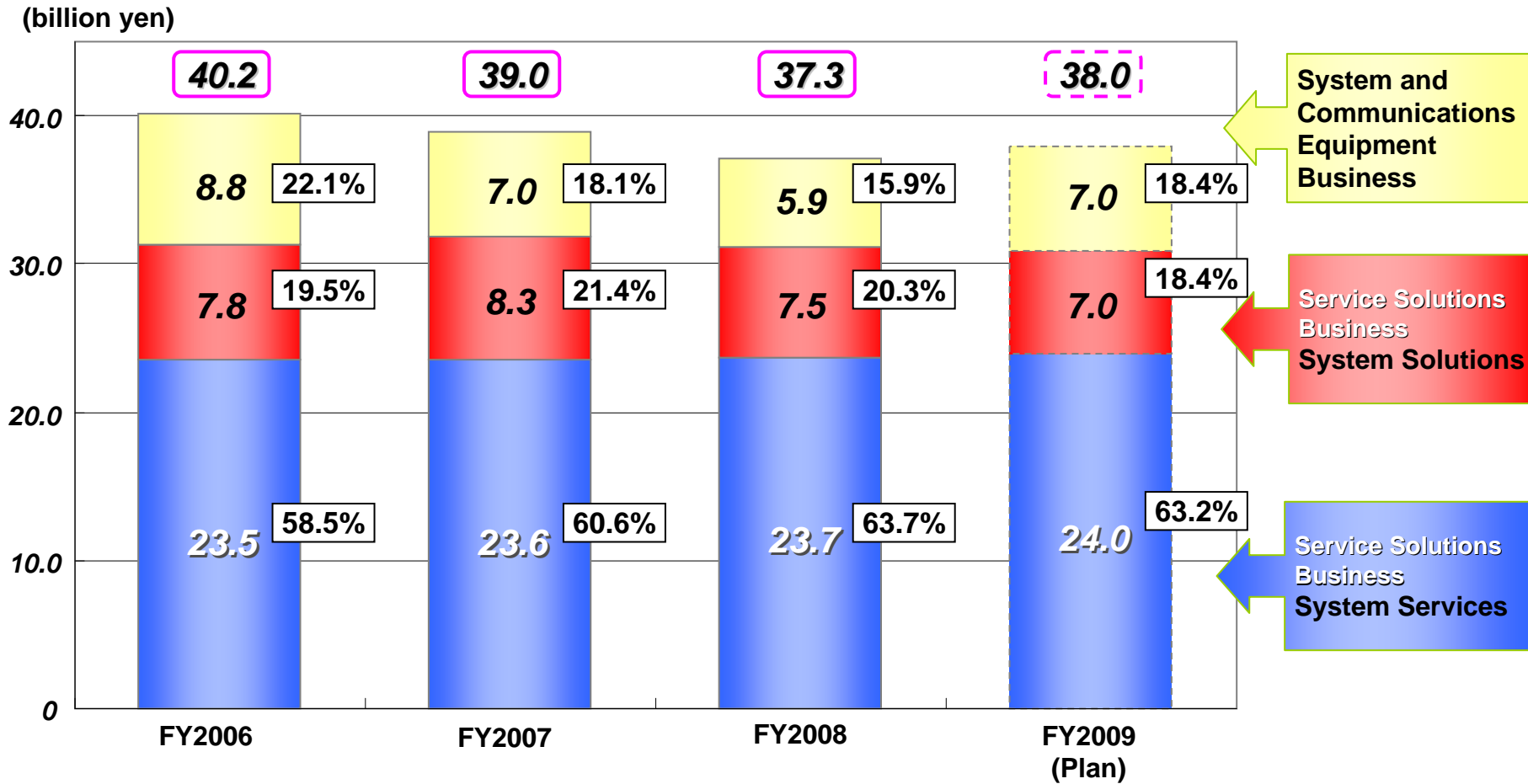
(million yen)	FY2008 Results	FY2009 Plan	Ratio to net sales	YoY change
Net sales	37,319	38,000	—	101.8%
Operating income	4,632	4,650	12.2%	100.4%
Ordinary income	4,739	4,750	12.5%	100.2%
Net income	2,782	2,820	7.4%	101.3%

※ Unchanged from announcement on April 23, 2009

Business Plan for the Year Ending March 2010

Consolidated

Net Sales by Business



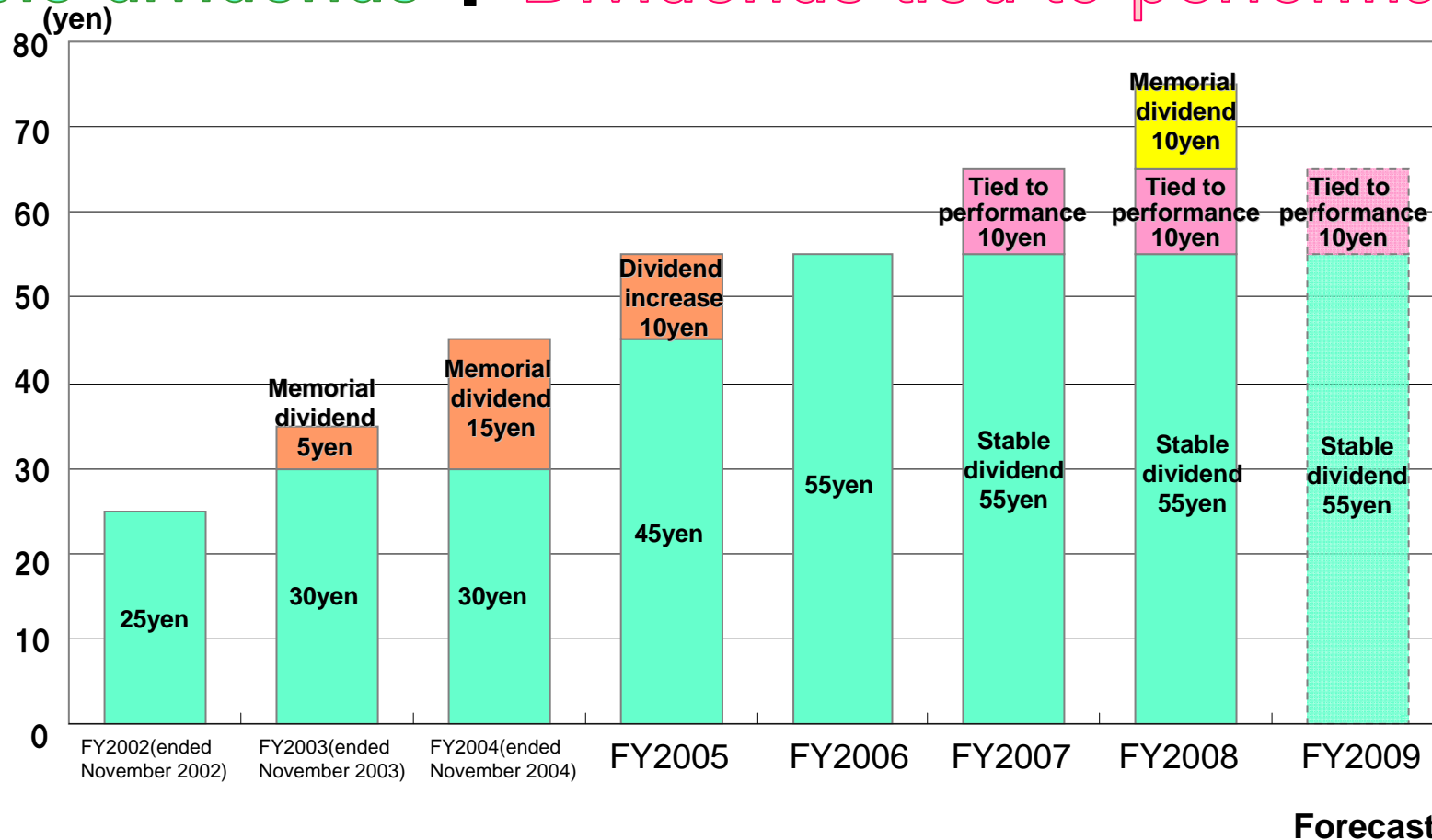
FY2009 Statements of Income (Plan)

Consolidated

(million yen)	FY2009		FY2009	
	Initial plan	Ratio to net sales	Revised plan	Ratio to net sales
Net sales	38,000	100%	38,000	100%
Cost of sales	30,582	80.5%	30,225	79.5%
Gross profit	7,417	19.5%	7,775	20.5%
Selling, general and administrative expenses	2,767	7.3%	3,124	8.2%
Operating income	4,650	12.2%	4,650	12.2%
Non-operating income	100	0.3%	100	0.3%
Ordinary income	4,750	12.5%	4,750	12.5%
Extraordinary loss or income	0	0%	0	0%
Income taxes	1,929	5.1%	1,929	5.1%
Minority interests in income	1	0.0%	1	0.0%
Net income	2,820	7.4%	2,820	7.4%

Trend of Dividends

Stable dividends + Dividends tied to performance



Payout Ratio	18.9%	22.3%	22.8%	21.1%	19.5%	24.4%	28.7%	24.6%
--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------

*The year ended March 2005, an irregular four-month period, is excluded.

Code No:4283

This document includes the current plans and financial forecasts of the Company. Those future plans and forecast figures have been made based on information currently available. Actual results may differ from those forecasts due to various factors and conditions, therefore this document does not assure or guarantee the realization of the plans and forecasts.

<http://panasonic-denkois.co.jp>